



DRIVING IMPROVED RESULTS

Engaging Your Front Line to Boost Your Bottom Line

CAPABILITY STATEMENT GENERAL



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Headquarters

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Local Address

3550 78th Street, #6F
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WBE Certified

- NYC MWCERT2019-3702
- NYS WBE File ID: 64977
- PANYNJ Vendor ID #: 7003570
- WBENC National Certification #: WBE2503110
- WBENC System Vendor #: 20913315

Duns #117208369

NAICS Codes

- **611430** Professional and Management Development Training
- **541614** Process, Physical Distribution, and Logistics Consulting Services
- **541611** Administrative Management and General Management Consulting Services
- **541612** Human Resources Consulting Services

NGIP Codes

- **91841** Education and Training Consultation
- **91878** Organizational Development Consulting
- **92416** Course Development Services, Instructor/Training
- **92435** In-service Training (for Employee)
- **96156** Public Speaking Services
- **91884** Quality Assurance/Control Consulting
- **96110** Business Plan Development Services

Founded 2006

DCAS contract since 2019

Certification

Certified Business Coach
Lean Six Sigma Master Black Belt
IASSC Accredited Trainer
Project Management Professional
Scrum Master
Conversational Intelligence Certified Coach
Intercultural Development Inventory
Certified Brain Coach
Certified DISC/Driving Forces/Emotional Intelligence Assessments
Compton P-ESL and LD

COMPANY OVERVIEW

Driving Improved Results is a professional training and development company focused on improving an organization's people, process and strategy. We seek to enhance each individual's and each team's capacity for leadership, productivity, efficiency, communication and collaboration. Since 2006 we have partnered with clients to make our coaching, training and consulting relevant, customized and goal focused.

CORE OFFERINGS

- Executive coaching
- Group coaching
- Instructor-led training
- Team building for high performance
- Lean Six Sigma, Kaizen events-process improvements
- Project management, with or without exam prep
- Culture development/employee engagement
- Productivity enhancement
- Communication & collaboration, conflict resolution
- Management/Supervisory skills (for in-person, remote and hybrid teams)
- Multi-cultural, unconscious bias awareness
- Strategic planning, organizational development
- Succession planning, future proofing growth
- Presentation/public speaking skill development
- Accent reduction for non-native speakers
- Behavioral and 360 assessments
- Health, Wellness, Stress Reduction
- Customized program/curriculum design and delivery

DIFFERENTIATORS

- **Subject Matter Experts:** Each practitioner is professionally accredited with 30+ years' experience.
- **Working with Government:** Extensive experience working with NYC, NYS and NJ.
- **Virtual Offerings:** Our team has the capacity to provide both in-person and virtual training.
- **Capacity:** Our scalable approach allows our team to expand to handle larger engagements.
- **ROI:** We are focused on ROI from each engagement and actively seek to gain quantifiable results that show the value received.
- **Strategic Certifications:** IASSC Lean Six Sigma, Certified DISC, Project Management Professional, etc.

GENERAL

- **Government:** Various Departments in NYC, NYS and NJ
- **Medical/Health:** Various departments in NYC Government, Energy in Motion Nurses
- **Manufacturing:** General Machine Works, Interplex, Elsner Engineering Works Inc.
- **Utilities:** Pennsylvania Gas Works
- **Transportation:** NYS-Department of Transportation, NYC-Department of Transportation, Central Pennsylvania Transit Authority, NYC-Taxi and Limousine Commission
- **Professional Services:** Fischer Harbage & Associates, PLLC, Various Legal and Financial Departments in NYC Government, Epic Insurance Brokers and Consultants.
- **Pharmaceutical:** GSK
- **Environmental:** NYC-Department of Environmental Protection
- **Education:** NYC-Department of Education, City University of New York, Temple University, Harrisburg University, Queensborough Community College, Princeton University, Rutgers, The State University of NJ, Warren Community College, NJ Council of County Colleges
- **Non-Profit/Human Services:** Buddhist Church, Adult Resources Center, Various Departments in NYC Government, NJ Women's Business Center (WCEC), NJ Nonprofit Connect
- **Real Estate/Housing/Construction:** CBRE, Various Departments in NYC Government, Plainfield Special Improvement District

