DRIVING IMPROVED RESULTS

Engaging Your Front Line to Boost Your Bottom Line

CAPABILITY STATEMENT
GOVERNMENT

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Headquarters
405 Marion Street
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Local Address
3550 78th Street, #6F
Jackson Heights, NY 11372

WBE Certified
- NYC MWCERT2019-3702
- NYS WBE File ID: 64977
- PANYNJ Vendor ID #: 7003570
- WBENC National Certification #: WBE2503110
- WBENC System Vendor #: 20913315

Duns #117208369

NAICS Codes
- **611430** Professional and Management Development Training
- **541614** Process, Physical Distribution, and Logistics Consulting Services
- **541611** Administrative Management and General Management Consulting Services
- **541612** Human Resources Consulting Services

NGIP Codes
- **91841** Education and Training Consultation
- **91878** Organizational Development Consulting
- **92416** Course Development Services, Instructor/Training
- **92435** In-service Training (for Employee)
- **96156** Public Speaking Services
- **91884** Quality Assurance/Control Consulting
- **96110** Business Plan Development Services

Founded 2006
DCAS contract since 2019

Certification
Certified Business Coach
Lean Six Sigma Master Black Belt
IASSC Accredited Trainer
Project Management Professional
Scrum Master
Conversational Intelligence Certified Coach
Intercultural Development Inventory
Certified Brain Coach
Certified DISC/Driving Forces/Emotional Intelligence Assessments
Compton P-ESL and LD

certified WBENC WOMEN'S BUSINESS ENTERPRISE

NEW YORK STATE OF OPPORTUNITY. MWBE CERTIFIED

NEW YORK CITY mwbe MINORITY AND WOMAN OWNED ENTERPRISE

COMPANY OVERVIEW

Driving Improved Results is a professional training and development company focused on improving an organization's people, process and strategy. We seek to enhance each individual's and each team's capacity for leadership, productivity, efficiency, communication and collaboration. Since 2006 we have partnered with clients to make our coaching, training and consulting relevant, customized and goal focused.

CORE OFFERINGS

- **Executive coaching**
- **Group coaching**
- **Instructor-led training**
- **Team building** for high performance
- **Lean Six Sigma,** Kaizen events-process improvements
- **Project management,** with or without exam prep
- **Culture development/employee engagement**
- **Productivity** enhancement
- **Communication & collaboration,** conflict resolution
- **Management/Supervisory** skills (for in-person, remote and hybrid teams)
- **Multi-cultural, unconscious bias** awareness
- **Strategic planning,** organizational development
- **Succession planning,** future proofing growth
- **Presentation/public speaking** skill development
- **Accent reduction** for non-native speakers
- **Behavioral and 360 assessments**
- **Health, Wellness, Stress Reduction**
- **Customized program/curriculum** design and delivery

DIFFERENTIATORS

- **Subject Matter Experts:** Each practitioner is professionally accredited with 30+ years' experience.
- **Working with Government:** Extensive experience working with NYC, NYS and NJ.
- **Virtual Offerings:** Our team has the capacity to provide both in-person and virtual training.
- **Capacity:** Our scalable approach allows our team to expand to handle larger engagements.
- **ROI:** We are focused on ROI from each engagement and actively seek to gain quantifiable results that show the value received.
- **Strategic Certifications:** IASSC Lean Six Sigma, Certified DISC, Project Management Professional, etc.

GOVERNMENT

- NYC-Department of Centralized Administrative Services
- NYS-Department of Transportation
- NYC-Office of School Health
- NYC-Small Business Services (Better Local Business Agency)
- NYC-Department of Buildings
- NYC-Office of the Chief Medical Officer
- NYC-Department of Probation
- NYC-Department for the Aging
- NYC-Department of Finance
- NYC-Campaign Finance Board
- NYC-Department of Youth and Community Development
- NYC-Housing Preservation and Development
- NYC-Taxi and Limousine Commission
- NYC-Department of Design and Construction
- NJ Small Business Development Center
- Plainfield Special Improvement District
- NYC-Department of Transportation

NYC DCAS Citywide Administrative Services

NEW YORK STATE Department of Transportation

NYC Health

NYC Small Business Services

NYC Buildings

NYC Department for the Aging

DYCD NYC The Department of Youth & Community Development